

AMIN NEGHABAT

CEO | Healthcare Strategy, Growth, & Execution

📞 206.465.2754 ✉ aneghabat@gmail.com 🔗 <https://www.linkedin.com/in/amin-neghabat-80890a3/> 📍 Seattle, WA.



EXPERIENCE

Employee #1

Biograph Inc.

📅 02/2017 - 01/2025 📍 San Francisco Bay Area

Biograph is a Series A health tech company in Silicon Valley, creating a longevity platform using digital health to optimize members' health span with advanced diagnostics and insights. Seed funded by Vy Capital, Biograph aims to scale its platform domestically and internationally. www.biograph.com

- Lead commercialization and scaling of Biograph's longevity platform using digital health for US and international markets.
- Drive executive leadership with 22+ years of global experience in healthcare firms.
- Collaborate with boards and provide strategic leadership for healthcare organizations.
- Enhance member health span through advanced diagnostic tools like MRI, CT, and genetic sequencing.

Chief Executive Officer

Bourn Hall Fertility Centers UAE

📅 05/2016 - 05/2017 📍 United Arab Emirates

Bourne Hall International has appointed Amin Neghabat as its Chief Executive Officer. Neghabat brings extensive experience to lead expansion efforts in the fast-growing IVF market.

- Lead expansion of company's clinics in Dubai and India in response to fast-growing demand for IVF fertility services
- Brought IVF concept of Bourne Hall International to the MENA and India in 2017, providing the highest quality in fertility service

Regional Partner

Pacific Dental Services

📅 01/2013 - 01/2016 📍 Seattle, WA

PDS is a \$1bn dollar dental services organization. With 1000+ offices nationwide, PDS partners with dentists through joint ventures to help establish, build, and operate full scale dental practices across the country. One of the fastest growing privately held companies in the sector, PDS is growing at a 15% pace annually with 6000 employees and is headquartered in Las Vegas, NV. As an Owner/Operator, Amin's LLC is called Washington PDS dental support services with exclusive territory rights in Washington and Oregon.

- Opened 50+ group practices in Seattle and Portland via De Novo joint ventures with Dentists, growing revenues up to \$125mm annually over a 3-year period
- Hired and trained a staff of over 400 professionals within the PNW in the same period of time period.
- Provided growth and development opportunities for dental providers looking for necessary capital and operating systems required to build profitable and high quality patient centers with full scale GP, Perio, Ortho, Endo and Oral Surgery services all in one site.

Senior Vice President of Business Development

Sound Physicians

📅 01/2011 - 12/2012 📍 Tacoma, WA

Sound Physicians, a premier hospitalist organization, collaborates with hospitals nationwide to enhance patient outcomes and financial performance through excellence in clinical processes.

- Increased nationwide growth by {25%} through strategic business development initiatives at Sound Physicians.
- Partner with hospital leaders to boost quality, efficiency, and financial performance
- Drive acquisition efforts, aligning with beneficial practices and investments

Senior Vice President

IntegraMed Inc.

📅 05/2007 - 01/2011 📍 Seattle, WA

Vice President & Executive Director

IntegraMed Fertility

📅 05/2004 - 05/2007 📍 Seattle, WA

SUMMARY

At Biograph, our team is revolutionizing the healthcare industry by integrating advanced diagnostic tools with cutting-edge digital technologies. With over seven years of dedication, we've developed a longevity platform that empowers individuals with comprehensive health assessments and tailored progression strategies. Our mission is to extend and optimize health spans by offering serial insights into baseline health and supporting members throughout their health journey. My role as COO harnesses my competencies in de novo construction, new business development and strategic partnerships, ensuring Biograph remains a leader in healthcare technology. Leveraging skills from past leadership roles, we have cultivated a dynamic ecosystem that personalizes healthcare, making it both accessible and actionable. We're committed to innovating solutions that enable individuals to take control of their health, embodying our core value of empowering wellness through technology.

KEY ACHIEVEMENTS



Dental Practice Growth

Opened 50+ dental practices, generating \$120mm million in revenue. Hired and managed a team of 400+ over two state region. Deep DDS ties across West Region.



Funding Success

Two successful exits; Longevity Start Up + IVF Clinics

Led Pre-Seed, Seed, and Series A funding rounds in Silicon Valley



Clinic Expansion

Longevity Sector, Opened 20,000 sq ft. flagship SF and NY Biograph Longevity Centers, w a 2000+ client wait lists

Expanded fertility clinics in MENA, increasing patient intake by 35%. International P&L accountability UAE, India.



Acquisition Achievement

Doubled region size in IVF Sector, increasing acquisitions by 50% at IntegraMed. Accountable for \$125mm P&L across 7 Fertility Centers in 7 states on the West Coast.

EXPERIENCE

Administrative Director, Surgery

Virginia Mason Medical Center

📅 04/2002 - 05/2004 📍 Seattle, WA

Director, Concierge Medicine

Virginia Mason Medical Center

📅 01/2001 - 04/2002 📍 Seattle, WA

Program Director

Curative Health Services Inc

📅 06/1998 - 01/2001 📍 Los Angeles, CA

EDUCATION

MHA, Master of Health Administration

University of Southern California

📅 01/1996 - 12/1999

SKILLS

Healthcare Management Hospitals Recruiting

Healthcare Information Technology

Physician Relations Business Development

Strategic Planning Start-ups Revenue Cycle

Leadership Budgets

New Business Development Contract Negotiation

Operations Management Mergers & Acquisitions

Team Building Executive Management

Competitive Analysis P&L Management

Provider Relations

REFERENCES

Dr. Nancy Klein, MD

Physician/Board Member/Owner IVF Specialist
Pinnacle Fertility
206-940-6629

Dr. Nasser Khan, MD

President/ Former Physician Co-Founder Biograph
Acadia Healthcare Partners
215.990.6972

Dr. Jessica Ahn DDS

206.457.9326
Multi-Site Owner Dentist PDS

Dr. Paul Dudley, MD

Physician/Owner IVF Specialist
Pinnacle Fertility Atlanta
paulsdudley@mac.com